1. Opened new accounts and documented personal, demographic and payment information in system.
2. Overcame objections using friendly, persuasive strategies.
3. Made average of [Number] outbound and inbound calls per day.
4. Delivered scripted sales talks to customers reached via manual and automatic dialing systems.
5. Generated minimum of [Number] new leads each day
6. Attained $[Number] in sales targets on monthly basis.
7. Established excellent sales ability and strong interpersonal skills with confident and persuasive approach.
8. Provided information about available products and services including membership details and purchase advantages.
9. Set up appointments with interested customers according to schedule availability.
10. Explained product prices and packages as well as answered questions and addressed concerns of customers.
11. Identified issues, analyzed information and provided solutions to problems.
12. Used coordination and planning skills to achieve results according to schedule.
13. Conducted research, gathered information from multiple sources and presented results.
14. Served customers in a friendly, efficient manner following outlined steps of service.
15. Eliminated downtime and maximized revenue by providing top project quality control.
16. Resolved conflicts and negotiated mutually beneficial agreements between parties.
17. Maintained and repaired facilities, equipment and tools to achieve operational readiness, safety and cleanliness.
18. Adhered to social distancing protocols and wore mask or face shield at all times.
19. [Type] hardware proficiency
20. Increased customer satisfaction by resolving [product or service] issues.